

# THE GLOBAL LEARNER

## Where Business Goes, Learning Follows

**1950**

The economic center of gravity had moved midway between the industrial superpowers of the US and Europe.

The journey back will only take **75 YEARS.**

The journey from Asia took **2500 YEARS.**

**2025**

The economic center of gravity will be back in central Asia. By 2025, learning must finish the move to global.<sup>1</sup>

**500BC**

The world's economic center of gravity was located between India and China (the world's two biggest populations).

### GROWTH

Developing markets are growing **75%** faster than developed countries.<sup>1</sup>

### CONSUMPTION

By 2025 nearly **50%** of the world's consumption will come from developing markets.<sup>1</sup>

### SCALE

The speed and scale is **3000%** the size of the industrial revolution.<sup>1</sup>

## Global Obstacles

### TOO MANY DEVICES

Learners use **9** major device types and dozens of models.<sup>2</sup> Learners recently tried to access one global BIW course using **94** different devices and models.

### TRANSLATION EXPENSE

**20+** languages for a global course is common.<sup>1</sup> Translation is expensive, inaccurate, unsecure and typically takes many iterations.

### MULTIPLE OSS

Learners use **5** major operating systems<sup>2</sup> - each with multiple browser choices that may display things differently.

### SLOW DELIVERY

Systems can be slow and PC-centric.<sup>3</sup> Example: A learner in Sao Paulo suffers painful speeds when "hitting" a corporate server in Milan.

### MOBILE FIRST

In the developing world mobile is the platform of choice<sup>4</sup> - and Android devices make up about **80%** of the market.<sup>5</sup>

### MAINTENANCE DIFFICULTY

The half-life of a job skills course is only **2.5-5 years**<sup>6</sup> so maintenance is key. Multiple course versions for devices/languages is a nightmare.

## The Sweet Spot



### ON-DEMAND

**1** course version for learning in any language, any device or anywhere.

### LEARNER RESULTS

**100%** tracked to your LMS. Even when we use the cloud.

### SIMPLE TRANSLATIONS

Easy 2-step process with our secure translation tool.

### BLAZING SPEED

The global learner needs speed all over the planet. BIW uses the Amazon S3 global cloud with a learning optimised score of **94** (out of 100) on Google PageSpeed.

### SINGLE VERSION MAINTENANCE

**1** course version to maintain using a secure cloud-based editor. Savvy enough to buy something on the web? You can maintain your content.

## BI WORLDWIDE Case Study

**1** course version   **140,000** global learners   **133** countries   **23** languages   **56** different devices

Need global learning help?  
Email us at [enquiries@eu.biworldwide.com](mailto:enquiries@eu.biworldwide.com) or  
visit [www.biworldwide.co.uk](http://www.biworldwide.co.uk)